## Message Text

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ACTION XMB-07

INFO OCT-01 EUR-25 ADP-00 EB-11 COME-00 TRSE-00 AEC-11

SCI-06 INT-08 L-03 OMB-01 CIAE-00 INR-10 NSAE-00

RSC-01 SCEM-02 RSR-01 /087 W

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R 300730Z AUG 73 FM AMEMBASSY BELGRADE TO SECSTATE WASHDC 7095 INFO AMCONSUL ZAGREB

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E.O. 11652: N/A TAGS: ENRG

SUBJ: KRSKO NUCLEAR POWER PROJECT

REF BELGRADE 3760, 3859

- 1. WESTINGHOUSE VICE PRESIDENT FOR POWER SYTEMS ELTHAM AND REGIONAL DIRECTOR BISES TELEPHONED FROM ZAGREB TO REPORT ON LATEST ROUND OF DISCUSSIONS WITH KRSKO INVESTORS, CONCLUDED TODAY.
- 2. THEY WERE TOLD THAT INVESTORS ARE REQUIRED TO RECOMMEND ONE OF THE THREE BIDDERS TO FIVE AND FIVE COMMISSION ON OR ABOUT SEPTEMBER 5. "FIRM" DECISION ON A BIDDER WOULD TAKE PLACE IN OCTOBER.
- 3. WESTINGHOUSE REPRESENTATIVES RECEIVED IMPRESSION THAT DECISION STILL "WIDE OPEN". FORMER CONSIDERABLE GAP IN PRICE BETWEEN WESTINGHOUSE AND OTHER BIDDERS HAS NARROWED, IN PART DUE TO RECENT UPWARD MOVE OF LIRE. DIFFERENCES AS TO GUARANTEES AND PENALTIES ARE STILL NOT ENTIRELY RESOLVED.
- 4. INVESTORS CONTINUED TO PRESS WESTINGHOUSE ON LOCAL COST FINANCING AND FINANCING OF TWO GAS TURBINE PLANTS. LIMITED OFFICIAL USE

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5. FIRST NATIONAL BANK OF CHICAGO HAS ASSURED INVESTORS, BY LETTER, THAT IT EXPECTS TO BE ABLE TO HANDLE ENTIRE LOCAL COST FINANCING PACKAGE UP TO 85 MILLION DOLLARS, ON SAME BASIS AS DOWN PAYMENT, AND AT AN "ASSUMED AVERAGE INTEREST RATE" OF 7 3/4 PERCENT.

6. COMMENT. WESTINGHOUSE HAS NOT MADE COMPLETE DETAILED COMMERCIAL FINANCING ARRANGEMENTS OF ITS KRSKO PROPOSAL AVAILBLE TO US. IN LIGHT OF FIRST NAIONAL BANK OFFER CITED ABOVE, HOWEVER, WE WONDER WHETHER ISSUE OF INCREASED EXIM GUARANTEE ON A PORTION OF LOCAL COSTS IS INDEED AS VITAL AS INVESTORS HAVE BEEN INSISTING RECENTLY. WE WOULD BE INTERESTED IN RELEVANT CALCULATIONS, BASED ON DATA WHICH MAY BE AVAILABLE IN WASHINGTON, WITH OBJECTIVE OF PERHAPS UTILIZING THESE EFFECTIVELY HERE.

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## Message Attributes

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Disposition Date: 28 MAY 2004
Disposition Event:
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